

2017 Financial Report

Questions & Answers

[Consolidated Statement of Surplus or Deficit and Other Comprehensive Income \(p. 55\)](#)

Q1 – Why is there a \$339,314 (131%) increase in “Registered Project Manager (RegPM) program” revenue? Will this continue in FY2018?

Prior to 1 April 2016, AIPM referred members to external assessors for RegPM certification services. AIPM did not record RegPM assessment revenues nor did it record the associated costs in providing this service.

From 1 April 2016, AIPM changed its RegPM certification model. Under the new model, members transacted directly with AIPM for RegPM certification services. Members signed an agreement with AIPM for RegPM certification services. AIPM also have consulting agreements with external assessors to undertake RegPM certification services on behalf of AIPM. Under the new model, AIPM records RegPM assessment revenues and records the associated costs in providing this service.

The new model for RegPM certification services will continue in FY2018.

Q2 – Why is there a \$271,297 (320%) increase in “Certification expenses”?

Refer to the answer to Q1.

Q3 – Why is there a \$57,186 (72%) increase in “Printing, postage & stationery”?

The increase relates to *postage* costs incurred to mail the PM magazine to members.

The 2017 figure includes postage for the June 2016 issue of PM magazine (\$9,478) expensed in 2017.

The 2016 restated figure does not include postage for three 2016 issues costed to publication expenses (\$27,000).

2017 Financial Report

Questions & Answers

Consolidated Statement of Financial Position (p. 56)

Q4 – Why is there a \$92,164 (36%) increase in “Trade and Other Payables”?

Trade and Other Payables comprises of:

	2017	2016 (Restated)	Change
Trade Payables	255,985	198,934	57,051
Other Creditors and Accrued Expenses	92,076	56,963	35,113
Total	348,061	255,897	92,164

The \$57,051 increase in *Trade Payables* mainly relates to amounts owing to Hardie Grant for the PM Magazine (\$42,087) and Cromwell Property Group for the new office deposit (\$20,284).

The \$35,113 increase in *Other Creditors and Accrued Expenses* mainly relates to the accrual for RegPM Assessor Charges (\$33,920).

Note 18 Parent Entity Information (pp. 83-84)

Q5 – Why did the Parent Entity (AIPM) make a \$174,955 deficit in 2017 when in 2016 it made a \$148,411 surplus?

The change in the Parent Entity’s (AIPM’s) financial performance over the last year largely relates to the \$420,186 increase in employee expenses. This increase is driven by the increase in the proportion of senior management over total employees (\$231,146) and additional FTE.